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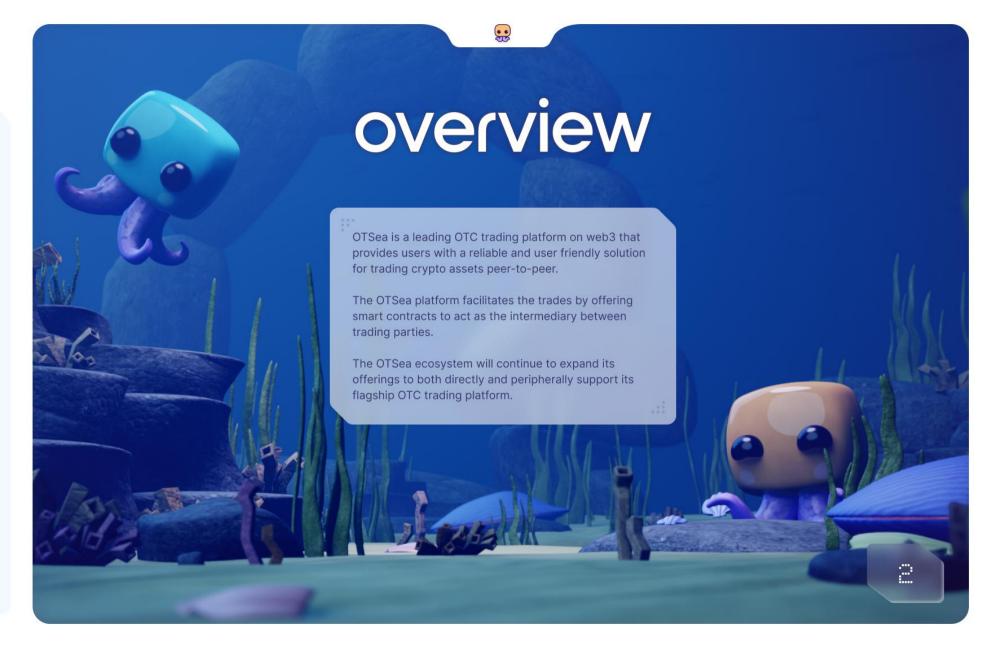
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# problems

# solutions

# The trust issue with OTC trading



Without a protocol like OTSea, there is no guarantee that both trading parties will hold up their end of the bargain and send their promised assets. Many traders in the market lose substantial funds to scams involving deceptive OTC offers.

>>



OTSea offers an audited platform that serves as the on-chain intermediary between trading parties. Once User A puts up tokens to be traded, person B can fill them at the indicated price, and will only receive the tokens once they've been paid for and verified on-chain.

# The Liquidity Issue



In many tokens with small market capitalizations, the low liquidity does not allow for trades of moderate or large sizes to take place without incurring losses due to the lack of liquidity.

>>



OTSea avoids liquidity pools altogether by facilitating peer-to-peer trades. This allows users to save substantially on losses that would have been incurred from slippage or trading into small liquidity pools.





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# perks of otc trading

# **Avoid Token Taxes**

If the token being traded has no transfer tax, but does indeed enforce a buy/sell tax, users engaging in trading on OTSea could potentially circumvent the buy/sell taxes completely, since the trades operate primarily as direct wallet-to-wallet transfers.

# **Exit Positions Silently**

Sometimes, large holders wish to exit without making a scene or causing a panic on the charts. By finding an OTC buyer, these holders are able to exit positions in a polite and respectful way, while protecting the charts from unnecessary volatility.

# **Find Better Prices**

Many users often list tokens below market value and still remain in profit due to the benefits of avoiding liquidity pools. This situation creates lucrative opportunities for buyers to purchase orders that are listed significantly under the market price.

# Perks!





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# market

OTC (Over the Counter) trading is an immensely underrepresented market in defi, and OTSea aims to educate users on its advantages while offering simple tools for taking part.

As of writing (March 27, 2024), there is almost 100b in USD of TVL across all chains in defi.

Users contributing to this amount are frequently trading assets in crypto, most commonly trading on decentralized exchanges like Uniswap. All of these users are potential users who could benefit from trading on OTSea and could benefit from OTC trading.

In short, anyone who trades tokens on any chain could benefit from OTC trading, and OTSea aims to be present on all major chains to offer a simplified peer-to-peer trading solution for those users.



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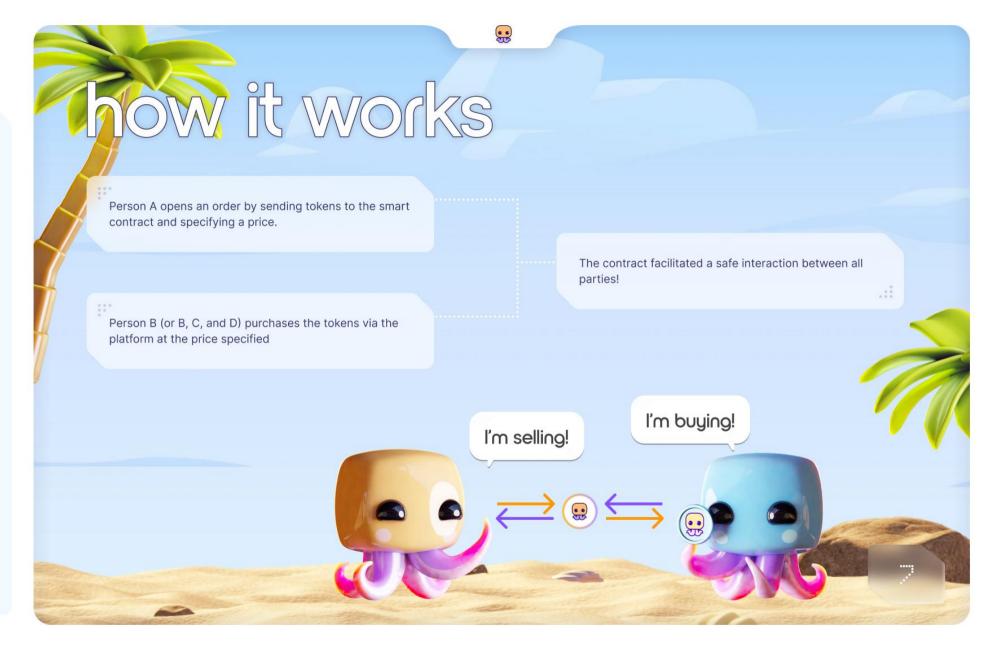
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Orders can be created and filled by multiple participants. This is immensely helpful for large holders, as their order can be chipped away at by many smaller holders, rather than having to find a single buyer for the lump sum.

95% of orders created on Beta OTSea had crowd-fill enabled. Orders on OTSea will have crowd-fill enabled by default, with the option to turn it off.

So I can create one order, and multiple people can fill it?



Yes! You simply create an order on the platform, and you can either let users fill it by browsing the platform, or you can share a link to the order in your private or public channels for multiple other users to chip away at!

I'm selling!

We're buying!









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Auto-Match is a proprietary and custom feature unique to OTSea, operating as a hybrid order book.

So this is all handled for me when creating an order?

•

Yes! When your order gets matched with an existing order and you submit it, your order will automatically fill the auto-matched orders, and then your order will be created with the remainder that wasn't auto-filled. Easy peasy!

•

When creating an order, Auto-Match will scan existing orders on the platform for any orders that exist counter to the order being created, and suggest them as matches to be filled upon order creation.





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# arb bot protection

Arbitrage bots are pesky robots that plague DeFi, including many OTC trading protocols. They will generally determine if filling an order and then immediately flipping it on a dex would be profitable, and if so, execute it in the same block /transaction.

While this activity does help ensure that orders get filled, even if its by arbitrage bots, it stands in opposition to some of the benefits the OTSea platform should provide, one of which is protecting project charts from unnecessary dumps.

Partnered projects can enforce delayed orders platformwide for all orders where their token appears, to help mitigate arbitrage bot activity.





Create Order

And select DELAYED

Delay Execution of orders to prevent arbitrage bots from executing orders in the same transaction



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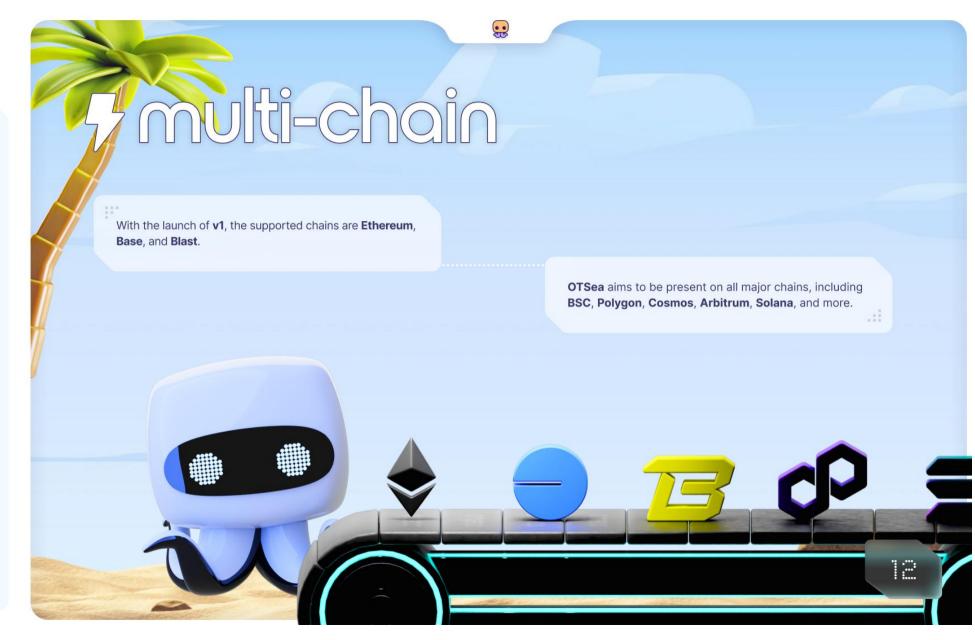
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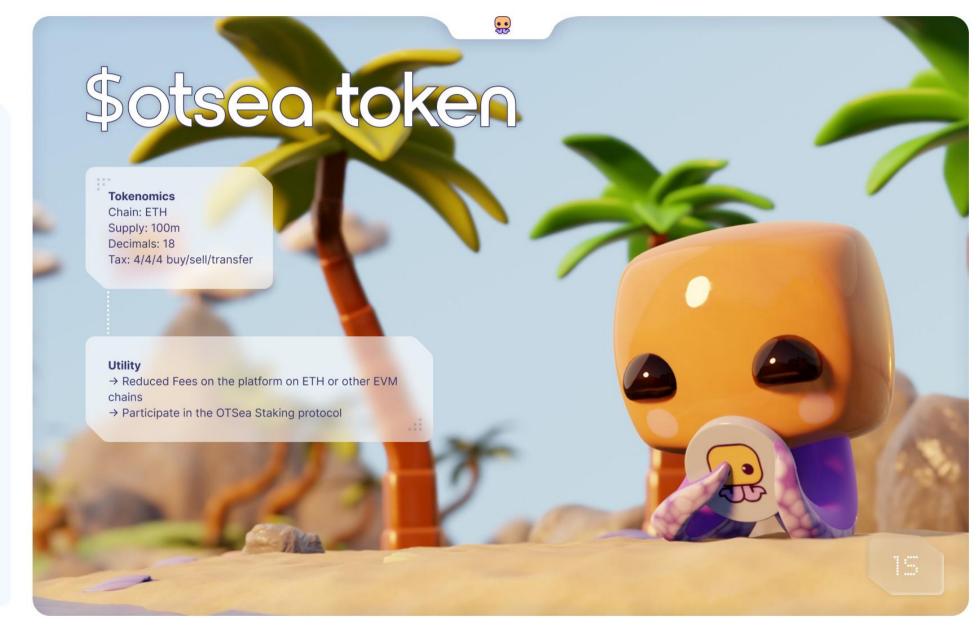
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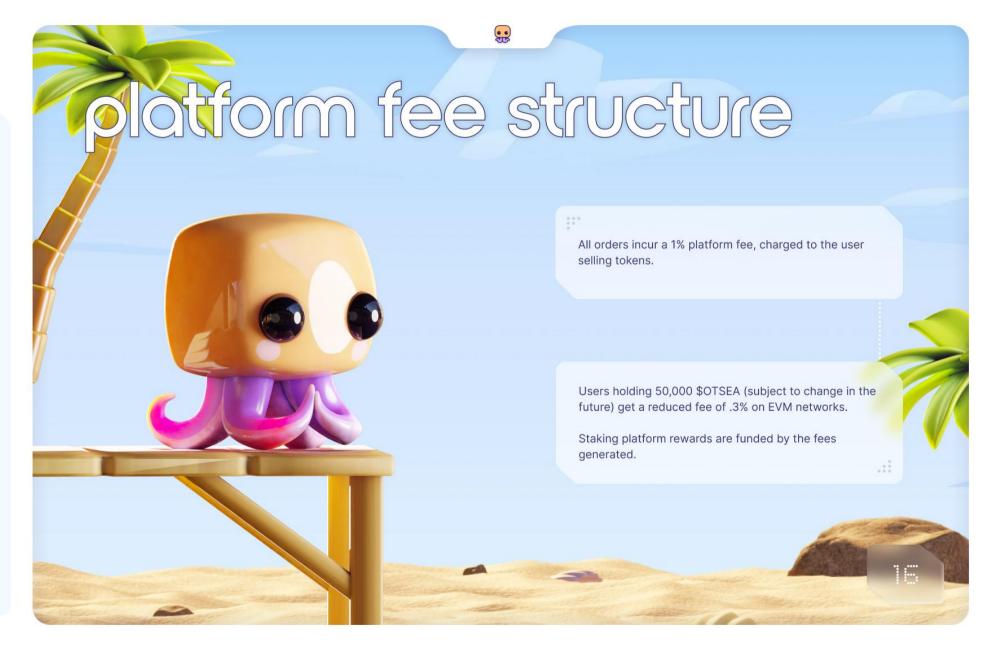
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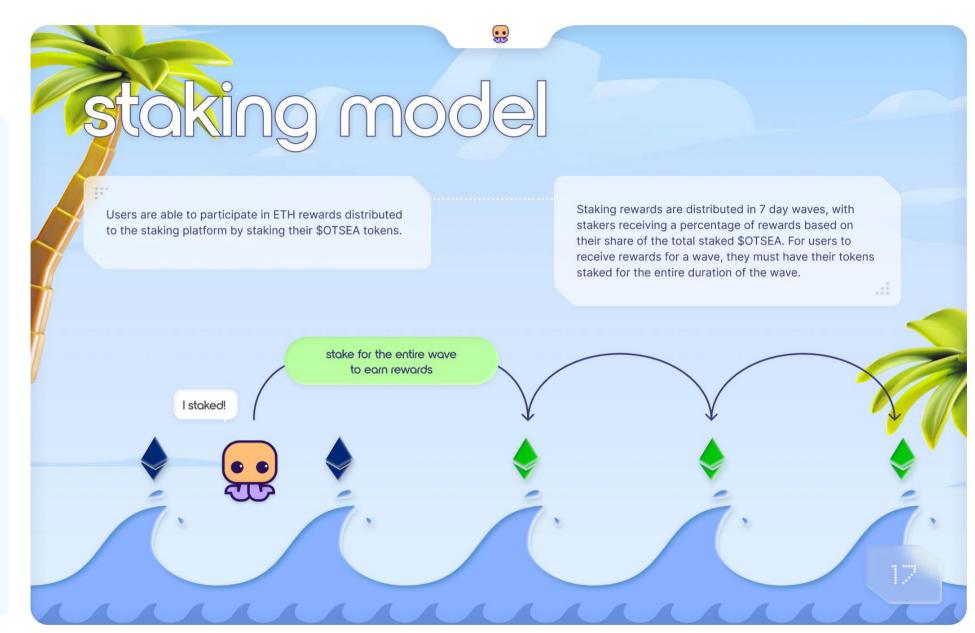
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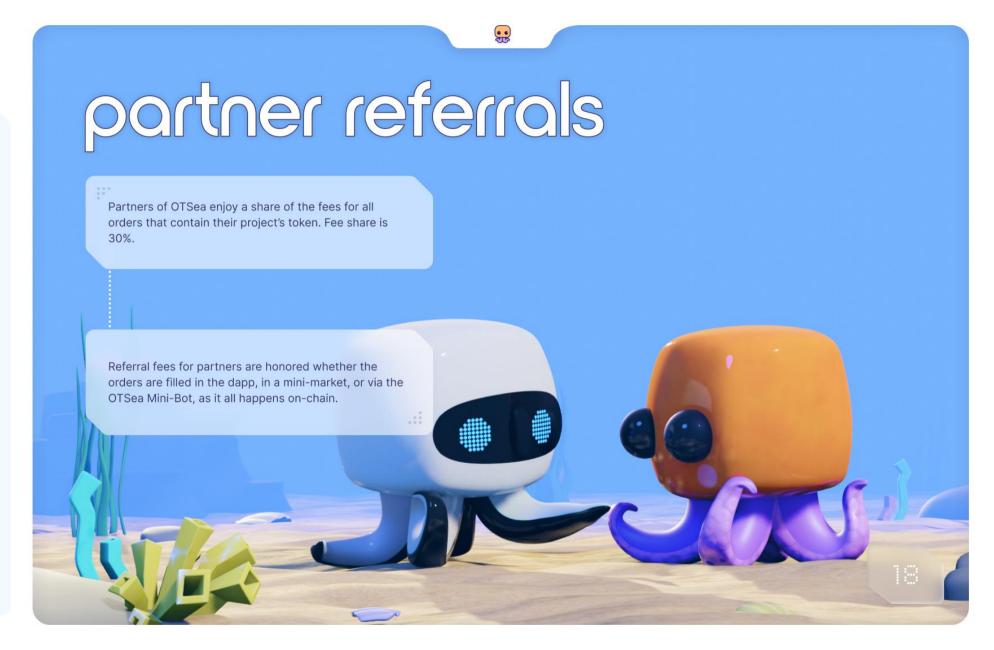
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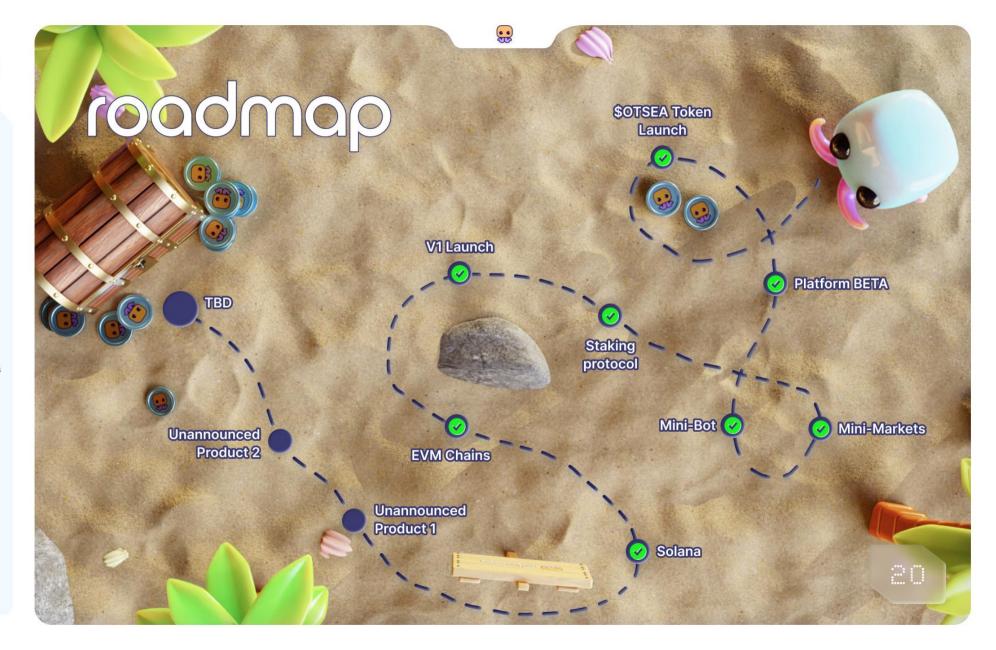
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